

**Total Operational** 

Revenue

Budaet

Dorm Room <b>per bed</b>		Private Room	
Average price	€13-25	€35-85	
per night	£15_/ <sub>1</sub> 8	€/15-150	

### The WomExperience – Reliably Unexpected Reliable Hotel Standards + Unexpected Encounters = True Wombat's Hostel Feeling

Wombat's is more than just an accommodation, Wombat's is a philosophy. Since 1999\*\*. To us this means...

- Travel maniacs as guests and staff
- Lively community areas (lobby, chillout area, womBAR)
- Guest kitchen

2019

2022

- Guest laundry
- Free Wi-Fi in all areas
- Daily cleaning

- Solely ensuite rooms
- Full breakfast buffet
- 24h reception

Group Bed-

Occupancy

- Free & secure luggage storage
- Superior Ratings (9x Most popular hostel)

83%

76%

Experienced & tested

### Who Likes To Stay At Wombat's

"Most of our guests are in their twenties and come from all over the world. But those young at heart definitely fancy and enjoy staying with us as well."

Individual Travel Maniacs: 80 % Group Travel Maniacs: 20 %

Schengen: 33 %

Other Nationalities: 67 %

B2B partners:

European tour organisers for FITs (e.a. Topdeck, Contiki, DB)



"We create spaces where travellers feel invited to come together and connect. The world needs places and companies where people can stay or work, share their passion, creativity and responsibility."

#### What A Wombat's Looks Like



Lobby



Common Area



Breakfast area



€19.2m

€16.5m



Dorm Room



Twin Room

#### What Defines A Wombat's Hostel?

Gross floor area	3,500 – 6,000m2	Room-Mix	
GFA per bed	1:10m2	Double room	25-30%
Public Area	500 – 700m2	4 bed room	40%
Beds total	350 – 600	6 bed room	30-35%
Rooms total	75 – 150	8 bed room	if necessary

"Although Wombat's is very flexible and can adapt to a variety of properties, the heart of all our hostels common areas, where nomads can connect and share their stories."

## **Current Properties**

#### Austria Vienna

#### Hungary **Budapest**

### Germany

Munich - Hauptbahnhof Munich - Werksviertel

### **United Kingdom**

London

# Where We Want To Go Next

2,813

2,461

Total Number

of Beds

Central Europe: Brussels, Paris, Ljubljana, Innsbruck, Salzbura,

Northern Europe: Amsterdam, Berlin, Copenhagen,

Dublin, Hamburg, Stockholm

Southern Europe: Florence, Madrid, Milan, Rome

## **Our Project Terms**

- Long-term lease contract 20 years
- Double net agreement
- Bank guarantee

